



Sunrise County Economic Council

SUNRISE NEWS

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Spring 2012

Initiating and facilitating the creations of jobs and prosperity in Washington County

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SCEC Completes 2011 Annual Campaign

SCEC wrapped up its 2011 annual fund-raising campaign, *Energizing Washington County*, February 29 with \$114,592 in contributions, including a \$25,000 challenge grant from the C.F. Adams Charitable Trust. This total exceeded SCEC's goal of \$75,000 by almost \$40,000.

"On behalf of our Board of Directors and staff, I'd like to thank everyone involved for making this year's campaign a success," SCEC Board Chairman Josh Bragg said. "It's a difficult economy to raise money, but we have



Machias Rotary donates \$1,000 to SCEC in memory of longtime Rotarian and SCEC Board member, Ed Plissey

many faithful contributors and a dedicated committee of Board members who went above and beyond to get the word out about how local dollars are initiating and facilitat-

ing the creation of jobs and prosperity in Washington County."

Bragg praised Bar Harbor Bank & Trust, Bangor Hydro, and GWI for their help in putting SCEC over the top.

"We would like to thank Gerry Chasse of Bangor Hydro, Joe Murphy of BHB&T and Fletcher Kittredge of GWI for their extraordinary generosity," Bragg added.

"These three companies went above and beyond this year supporting SCEC's work in Washington County."

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SCEC 2011 Annual Meeting Highlights Two-County Partnership and New Calais Office Opening

SCEC held its 2011 Annual Meeting and Reception at the Washington County Community College (WCCC) in Calais December 1. Council officials -- joined by economic and community development professionals, business leaders, policymakers from all levels of government, and members of the general public -- outlined plans for a new collaborative between economic development, education, and workforce development involving Aroostook and Washington counties.

"It's always nice to get out into different areas for our annual meeting, but what makes it special this year is that SCEC recently opened a satellite office here at WCCC," Executive Director Harold Clossey said. "What this will do

is help bring together workforce development, economic development, and education. We're trying to make those connections. That's why it's important for us to be here -- our colleagues from the Maine CareerCenter are here; the Downeast Business Alliance is here also. We have these business and workforce development clusters here in Washington County -- we have one in Machias, and now one in Calais."

WCCC President Joyce Hedlund welcomed the partnership saying that it is important for Washington County residents to have the skills needed both to compete for traditional and emerging employment opportunities in

the region.

"When I accepted this position, I was told that change can happen. And change can happen if there are partnerships," Hedlund said. "We're offering the very training, the very skills that are needed in the local workforce. We have to create pathways so people can continue their education once they leave our doors."

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Machias Savings Bank employees accept SCEC's 2011 Partner of the Year award

SCEC Completes 2011 Annual Campaign

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Bragg concluded by noting the impact C.F. Adams has had on local economic development initiatives since 2000.

"The C.F. Adams Charitable Trust has been a faithful partner of SCEC for the past 11 years," he said.

"Their continued support says a lot about CFA's philosophy of helping nonprofits build within their own communities. The Adams Trust has been there at every turn, and we're very appreciative of all that they do."

SCEC's 2011 annual campaign committee in-

cluded Bragg, Senior VP of CES Inc., Vice Chair Leola Carter of Bayside/4 Corners Shop 'n Save, Secretary Jody Grimes of Lubec Rental Properties, and Shirley Erickson of the Maine Educational Loan Authority.



Special Thanks to SCEC's 2011 Annual Campaign Contributors

44 Degrees North
4 Corners Shop 'n Save
Anne Perry
AT&T
Axiom Technologies
Bangor Hydro Electric Company
Bangor Savings Bank
Bar Harbor Banking & Trust
Barton & Gingold
Bayside Supermarket, Inc.
Betsy Fitzgerald
Blaine Jones
Bluebird Motel, Inc.
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Border Electric
Bowman's Organics
Calais Rotary
Causeway Commons
CES, Inc.
C.F. Adams Charitable Trust
Charlie McAlpin
Cherryfield Foods
Chris Lyford
Coastal Way Down East Tourist Guide
Cooke Aquaculture
Cynthia Huggins

Eastport Port Authority
Eaton Foundation
Downeast LNG
F.A. Peabody Company
Federal Marine Terminals
Fickett Property Management
First Wind
Frank Foster, Jr.
Fundy Bay Printing
GEI Consultants
Geoffrey & Joyce Maker
Gerald L. Wood & Son, LLC
GWI
Hair Masters - Calais
Hannaford - Machias
Harold Clossey
Heather Perry Fine Jewelry
Helen's Restaurant
Indian Township Tribal Government
International Motel
James & Susan Parker
Jasper Wyman & Son
Jody Grimes
Josh Bragg
Joyce & Wes Hedlund
Leola Carter

Look's Gourmet Food Co.
Machias Motor Inn
Machias Rotary Club
(in honor of Ed Plissey)
Machias Saving Bank
Muddy Memorial
Noel Marine Supplies
Ocean Renewable Power Co.
Paper Talks Magazine
Paradis' Shop 'n Save
PCT Communications
Phil Grant
Raye's Mustard
Reed & Reed, Inc.
R.H. Foster Inc.
Shirley Erickson
Susan Corbett
The First, N.A.
The Office
Treworgy's Pharmacy
Thornton & Kathy Land
Varney Agency, Inc.
Wayne and Gail Peters
W.K. Construction
Worcester Resources, Inc.

SCEC Unveils Cross County Collaboration at Annual Meeting



Bob Clark of NMDC discusses opportunities for collaboration between Aroostook and Washington counties at SCEC annual meeting

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That's why relationships and partnerships are so important."

Northern Maine Development Commission's Executive Director Bob Clark said that Aroostook and Washington counties are integral to Maine's economy as a whole.

"We are very pleased to be working with Harold and SCEC. It's our commitment to build capacity at Sunrise County so that we can work together," Clark said. "In the few short months we have been working together, we've

brought in a little over \$3.5 million, which is going to be spent in Aroostook and Washington counties."

SCEC presented Machias Savings Bank with SCEC's 2011 Partner of the Year Award for the bank's commitment to providing experienced people and exceptional service to economic and community development efforts in Washington County."



SCEC Welcomes New, Bids Farewell to Former Board

SCEC would like to welcome President Joyce Hedlund of WCCC, Representative Joyce Maker of House District #31, and Larry Saunders of the F.A. Peabody Company to its Board of Directors.

Hedlund and Maker joined SCEC's Board in May 2011, while Saunders joined in January 2012.

The Council would also like to thank David Morang of Cooke Aquaculture, Charlie McAlpin of Eastern Maine Electric Co-op, and WCCC's Darin McGaw for their years of dedicated service to economic and community development initiatives in Washington County.

But we also lost a true friend in 2011. Three-term Board Chair Ed Plissey, a consummate humanitarian, member of numerous civic organizations and community groups around Washington County, passed away due to complications from an illness in mid-November.

Ed served on SCEC's Board from 2004-2007, chaired it, as well as our annual campaign committee, from 2007-2010, and routinely stopped by to visit staff and Board members even after he had "retired" from the organization.

Although Ed left us, his memory will live on in wife Marilyn,

and children Stephen, Jo, Rebecca, Paul and Bethany.



**Edwin Plissey
1934-2011**

Networking in Action



Over 85 participants attended the first-ever Washington County Entrepreneurship Week event at UMM on February 15. SCEC's Harold Clossey presented keynote remarks and participated in a panel of lenders from across the state.



Executive Director Harold Clossey and officials from NMDC meet with Senator Susan Collins regional economic development initiatives during a recent trip to Washington, D.C.

Washington County Leadership Institute

Celebrating Sixteen Years

www.washingtoncountyleadership.org

April 11th 2012

At the Machias Valley Grange and Cultural Center

Attention WCLI Alums: Call Will today to register for the WCLI reunion!

What is Sunrise County Economic Council?

SCEC is a private, nonprofit 501(c)(3) that initiates and facilitates the creation of jobs and prosperity in Washington County by working with a consortium of community-minded businesses, nonprofit organizations, municipalities and citizens. Founded in 1993 by a group of business and commu-

nity leaders, SCEC uses a grassroots approach to economic and community development. By seeking common ground, working across political, municipal and economic boundaries, Washington County residents are building a brighter future.

SCEC Is Investing in Washington County



Downeast Commercial Fisheries Fund loan recipient

In 2011 SCEC helped distribute over \$1.3 million in loan funds through its Down East Commercial Fisheries Fund, Sunrise Loan Fund, and administration of the Washington County UT TIF Loan Fund. SCEC does not do this alone. We partner with other lenders, including Coastal Enterprises, the Finance Authority of Maine, the Maine Community Foundation, and the commercial banking sector to create robust, flexible lending packages that helped Washington County employers create or retain 78 jobs during 2011. None of this would be possible without a fantastic loan committee:

Blaine Jones (Bangor Savings Bank), Sean Daye (Machias Savings Bank), Shirley Erickson (MELA), Betsy Fitzgerald (Washington County Govt.), and Joe Perkins (Washington-Hancock Community Agency).

Training Available for Washington County Residents

Eaton Foundation Provides Scholarship Funds for Non-Traditional Training

Thanks to the Eaton Foundation, SCEC once again has funds to provide scholarships of up to \$500 for Washington County adults, aged 18+, for training and/or certification, not covered by traditional forms of financial aid, that will increase their employability and career advancement potential. For more information or an application: www.sunrisecounty.org/crmacna.html.

FREE Online Training for Hospitality/Tourism Based Businesses!!

Welcome ME Online Quality Service Training is a statewide certification program created to support Maine's Hospitality and Tourism Industry by creating superior visitor experiences. It provides the tools along with access to resources for all of Maine's citizens, whether they work directly in tourism or interact with visitors in other ways. Its goal is to better serve our guests. This training is offered at no charge for anyone wishing to improve service skills and engage with others in more successful ways. FMI, visit: www.umaine.edu/centro.



WCLI 2012 Kicks Off

The Washington County Leadership Institute began its 16th year on January 21st. Participants in this year's class include Troy Beal (Bayside Shop 'n' Save), Paul Gaddis (Machias Rotary Club), Lynne Gibson (DHHS), Lois Look (4 Corners Shop 'n' Save), Jeremy Manning (Axiom Technologies), Janet Robertson (Washington County: One Community), Erik Smith (University of Maine at Machias), John Sutherland (Town of Lubec), and Danielle Potts of Machias Savings Bank.

Sponsors for the 2012 session include: Bayside/4 Corners Shop 'n Save stores, the Boston Foundation, Camden National Bank, the Eaton Foundation, First Wind, Machias Savings Bank, Northern Maine Development Commission, RHR Smith, SCEC, the University of Maine at Machias, Washington County Community College, and Washington County Council of Governments.

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SCEC Economic & Community Development Partners



MAINE DEVELOPMENT FOUNDATION